

Engagement Tips, Insights and Checklist



JULY National Ice Cream Month



Did you know...

President Ronald Reagan designated July as National Ice Cream Month, along with the third Sunday of the month, as National Ice Cream Day on July 9, 1984.

July 2022

NATIONAL ICE CREAM MONTH

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					Canada Day	World UFO Day
3	Independence Day (USA)	National Bikini Day	6	7 World Chocolate Day	8	9
10	11	12 Malala Day	13	Bastille Day (France)	Give Something Away Day	16
World Emoji Day	Nelson Mandela Day	19	National Moon Day	Get to Know Your Customers Day	22	23
24 Parents' Day	25	26	27	28	International Tiger Day	30 International Day of Friendship
,			Reminder	·····		
Social media holidays/eventsInternational holidaysLocal holidays		learn about y about your	Social media conversations are the best way to learn about your customers and how they feel about your brand. Listen, engage, and go the extra mile to get to know your customers.			
			Okay.			

JULY IS NATIONAL ICE CREAM MONTH

Tips To Advertise Ice Cream On Social Media



Tip #1: Happy customers increase an ad's reach

Having a good product and keeping customers satisfied increases the ROI of your social spend and extends the reach of campaigns, as users spread the ad's reach organically by tagging their friends in the comments feed and recommending them to try the product.



Tip #2: Listen to what your customers have to say

The feedback from the comments thread contains valuable tips for future improvement and helps you spot technical issues about ads that you may not have known otherwise.



Tip #3: Cross-sell organically by replying to user comments

Promoting products does not only have to be done directly through awareness campaigns. Cross-selling can take place organically, at a low cost, in the comments section where people are asking about your products.



Tip #4: Moderate conversations actively

Active social listening and moderation can significantly reduce the volume of competitor promotions, spam/scam, brand attacks, hate speech, and other types of harmful comments.

AUGUST Black **Business** Month

August is National Black Business Month. This observance highlights the important role of black-owned businesses in the continued strive for diversity and equality. Many brands partner with black-owned businesses and show their support on social media.



of Black social media users say they have posted a picture on social media to show their support for a cause in the past month.



of Black and Hispanic users say that social media is very or somewhat effective for creating sustained social movements.



of U.S. adults between 30-49 say they turn most to social media for political and election news.

Source: Pew Research Center

August 2022

BLACK BUSINESS MONTH BACK TO SCHOOL MONTH

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	3	4	International Beer Day	6
7	International Cat Day	9 National Book Lovers Day	Lazy Day World Lion Day	Son and Daughter Day	International Youth Day	International Lefthanders Day
National Financial Awareness Day	Relaxation Day	16	National Nonprofit Day	World Photography Day	Lemonade Day	World Entrepreneurs' Day
21	22	23	24	25	26 International Dog Day	27
28	US Open Starts	World Blog Day				•
			DID YO	OU KNOW THA	T 4 in 10 consume	ers say they're

Social media holidays/events

International holidays

O Local holidays



using social media more to discover new products and brands (Marketing Charts, 2021)

SPEAKING OF SOCIAL COMMERCE

How brand discovery happens

% of internet users who typically find out about new brands/products via the	e following:
Keeping in touch with friends/family	64
Ads seen on social media	28
Recommendations/comments on social media	23
Updates on brand's social media pages	17
Posts or reviews from expert bloggers	16
Endorsements by celebrities or well-known individuals	15
Ads on messaging apps	14
Vlogs	13
Forums/message boards	12

Source: <u>GWI Core</u> Q3 2021 (204,493 internet users aged 16-64)

SEPTEMBER Hispanic Heritage Month

Did you know...

From September 15 to October 15 we celebrate the contributions made by the Hispanic and Latino Americans to the history, culture, and achievements of the United States.

September 2022

HISPANIC HERITAGE MONTH

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1	2	World Beard Day
4	International Day of Charity	Read a Book Day	7	8 Literacy Day	Stand Up to Cancer Day	World Suicide Prevention Day
Patriot Day (USA)	12 Emmy Awards Video Games Day	Programmer's Day	International Day of Democracy	European Mobility Week Starts	Oktoberfest Starts	17
18	19	20	International Day of Peace	World Car-Free Day	23 Autumn Starts	24
25	European Day of Languages	27 World Tourism Day	28	29 World Heart Day	International Podcast Day	

- Social media holidays/events
- International holidays
- O Local holidays

HISPANIC HERITAGE MONTH

Why Brands Should Show Support On Social Media

Even though brands don't need a dedicated celebration to participate in diversity and inclusion initiatives, showing support to Hispanic Heritage Month is an excellent opportunity to help raise further awareness and impact real change.

Hispanic Heritage Month encompasses many different communities, so we recommend you plan ahead and research thoroughly to get educated, improve Black and Indigenous communities' representation, and amplify Hispanic and Latino Americans' voices. Don't forget to moderate comments to protect your diverse online community from hate speech and harmful comments.



80% of consumers agree that a business must play a role in addressing societal issues; they want a company to take actions which increase profits, improve social conditions, and make the world a better place.

Source: The Edelman Trust Barometer



After learning a brand supports a social cause or is socially responsible, Gen-Z consumers are 85% more likely to trust a brand, 84% more likely to buy their products, and 82% likely to recommend that brand to their friends and family.

Source: Fuse Marketing

STAY ORGANIZED THIS QUARTER

Social Media Checklist

- Report monthly on quantitative and qualitative metrics.
 - Compare your performance MoM and sentiment across ads and organic posts.
 - Consider all the data to optimize ongoing campaigns, make smart decisions with your ad spend, and ensure that content resonates with your audience.
- **■** Monitor comments to identify engagement needs and/or safety risks:
 - Reply to frequently asked questions.
 - Like and respond to positive comments.
 - Hide harmful and inappropriate comments, such as hate speech, spam, scam, or competitor promotions.
 - Set up alerts whenever there is a spike in negative sentiment so your team can react urgently and prevent critical issues.
 - Address customer complaints by replying publicly to acknowledge the problem and forward them along as soon as possible.
- Share Voice of Customer data with other departments to help make better business decisions and create a stronger customer experience.
 - Use social listening to monitor brand sentiment, discover conversation trends, and understand your customers' needs.

Want To Learn More About Comment Management?

Download the **Ultimate Guide to Managing Comments on Social Media** and learn how to moderate, respond and measure comments.

- Tips on how to manage all types of engagement the good, the bad, the ugly
- Best practices from Fortune 500 companies, disruptors, and challenger brands
- How managing engagement effectively impacts social media and ad performance



Download Free Guide →

WHY PARTNER WITH BRANDBASTION

How We Can Help You?

BrandBastion's AI instantly analyzes and classifies thousands of comments to pinpoint what people are saying and to help brands take action.

We work with organizations across all industries to **create safe conversations** and **meaningful relationships** with their audiences.



